

Security Services



In collaboration with CBHC, this Essex based firm have provided security services for organisations including Kia Motors and the London Olympics. Contracts such as these have lead to the firm becoming a leading national security consultant company.

Project Undertaken

With our experience as outsourced FDs and experience in horizontal integration, we helped the business grow from turnover of £2m to £18m with a mixture of organic growth and acquisitions. Further to this, we formed a group structure in order to maximise the tax opportunities available and make the company as attractive as possible to potential acquirers. Our team also assisted heavily with 3 strategic acquisitions, aiding the security firm with management of their cashflow in order to ensure minimal reliance on debt finance.

Realised Benefit

The firm have seen great benefits from the work undertaken by the CBHC team, the valuation of the firm increased from £1m to in excess of £10m. Furthermore, strong cashflow has allowed them to diversify into the property and leisure sectors. Finally, a new corporate structure has given the firm scope for significant expansion and effective tax planning.